

Orlando Women This One's For **YOU!**

Contagious
CONFERENCES



LEADING

IN TOUGH TIMES



■ **How to lead employees through boredom**

- How to lead and still be feminine and effective

■ **How to eliminate stress and negativity**

■ **How to manage fear**

■ **Get out of your own way**

■ **Motivate yourself and others**

- Dealing with problem employees when that's all you have left

■ **Increase your sales**

- Create a plan and process to convert leads to sales



Also with Eric Shulman,
President of
Sandler Training

**LEARN THIS ALL IN A ONE DAY
WOMEN'S CONFERENCE IN ORLANDO**

Wednesday, May 13, 2009

SPONSORED BY:





The Contagious Confidence™ Conference For Women

Theme: Leading in Tough Times

The clothespin logo above represents our ability to teach you how to “stand proud in any crowd”; how to be unique and proud of it! Now we’ve taken it to a new level and during this conference you will gain confidence to LEAD during the tough times, the challenges, and the gripes that are holding your organization back and keeping you from excelling in the land of opportunity amidst more opportunities than we’ve ever seen. Now is your chance to be different, more effective, and more successful. Learn to lead during the tough times and you will become UNSTOPPABLE!

Leading In Tough Times Is The Theme Of Our Fifth Conference

This one day session will build your skills through practical application of proven leadership and sales techniques. It will help YOU be MORE confident in the area of leadership, management, sales, and communication. More importantly, this conference will allow time for you to practice in a safe, out of the office environment, making you ready for action the moment you return to your office.

Who Should Attend?

Any woman who is in a middle management up to executive level position, either in a company or in her own business, who has been promoted, but perhaps not prepared OR has been promoted and now faces unique issues and has been given little guidance on how to manage them OR wants to proactively hone her leadership skills to be prepared for problem employees or situations that may arise and wants to have employees who stay longer, complain less, and produce more.

Register by PHONE or FAX or EMAIL

for this invaluable one day conference

When:

Where:

Time:

Wednesday, May 13, 2009 Leu Gardens Garden House 8:15 am Registration
1920 N. Forest Ave. Orlando, FL 9:00 am – 4:00 pm Conference
4:00 – 5:00 pm – VIP Cocktail Hour

*Lunch, workbooks, and certificates will be provided and are included in your registration.
Special invitation to the VIP cocktail hour to the first 25 registrants!*

Attendee Information:

Please note: If you have registered by phone and paid by credit card, you do not need to return this form. For multiple attendees from different companies, please complete additional forms.

Name: _____ Group? I am # _____ of _____

Your Email: _____

Company Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____

Approving Supervisor: _____

Title: _____

Supervisor Email: _____

Payment Information:



Credit Card Number: _____

Name on Credit Card: _____

Exp Date: _____ Signature: _____

Check #: _____ Amount: _____

Please make checks payable to: Contagious Conferences
Mailto: Contagious Conferences, PO Box 683316 Orlando, FL 32868

AGENDA: 8:15 Registration ■ Coffee and Tea ■ Visit Vendors 9:00-10:30 Getting out of the dumps and out of your own way ■ Elevating your mindset and motivation ■ Leading the employee mindset ■ Managing negativity 10:30-10:45 ■ Break 10:45-12:00 ■ Leading the sales force of one – YOU – to sell more ■ Teaching sales people how to handle rejection and OVERCOME it ■ How DO you make a sale when they keep saying NO 12:00 – 1:00 ■ Buffet lunch ■ Visit Vendors 1:00-2:30 ■ Leading the Business end of things – with or without sales ■ Creating Your Lead Generation Pipeline ■ Leading as a woman: no broom or b-word required ■ Saying Yes to Networking, Instead of Not Working ■ Converting Business Cards into Profitable Leads 2:30-2:45 ■ Break and Snack 2:45-4:00 ■ Dealing with the Nag, the Whiner, and the Grump ■ Managing Problem Employees When They’re all you have left ■ Using the Power of Influence, versus “because I said so!” ■ How do I Take all of this and use it at my office NOW? 4:00 – 5:00 ■ VIP Cocktail Hour ■ One on one time with Vendors, Sponsors and Instructors

TO REGISTER:

1-866-382-0121

1-407-877-8366

www.contagiousconferences.com

Contagious Conferences
PO Box 683316, Orlando, FL 32868

Register Today

\$177 per person before April 1
\$197 per person after April 1

Special invitation to the VIP cocktail hour to the first 25 registrants!



Your seminar Leader

Monica wofford – MBA, CSP, helps women to develop their business and their confidence to make it happen. She has been speaking and training professionally for 19 years and has worked with organizations such as The FAA, Estee Lauder and Hallmark. Her unique style of engaging an audience with wit, humor, and informative applicable skill development has helped her become known as “The Contagious Lady” who develops skills that stick. Some of her clients have said “A day with Monica produces a lifetime of knowledge and real-world skills.” Nominated in leadership, business, and confidence.



Eric Shulman, President of Sandler Training in Maitland, FL, brings over 40 years of professional sales and relationship building experience to the table. The combination of his front-line selling experience together with his exceptional communication skills enables him to provide

a “hands on,” real world, psychologically-based approach to building and developing stronger interpersonal relationships and dealing with the problems and challenges that occur whenever human beings interact. In short, proven techniques that really work to avoid conflict and build trust within your circle of influence.

Guarantee: If you’re not happy, we’re not happy. Go back to work and apply what you have learned at the conference. If you are not absolutely delighted with the results you achieve, notify us right away. We’ll issue you an immediate refund without asking a single question. That’s our guarantee!

Tax Deductible: All expenses of continuing education (fees, travel, meals and lodging) undertaken to maintain and improve professional skills are tax deductible. Consult your tax advisor.